

DTT Globeteam Inc.

**Joint-Venture between
Globeteam A/S (Denmark) and
DTT Technology Group (Vietnam)
providing
high quality software outsourcing services
at efficient cost via combined resource model**



Committed to Delivery

DTT Globeteam Inc. Office

Reassurance building, No 141, Le Duan Str, Hoan Kiem Dis, Hanoi, Vietnam



Outsourcing services

You need one or twenty high skilled, English-speaking and internationally experienced developer (s) to team up with your development team on ongoing projects, we can provide!

We specialize in application development, web development, testing and maintenance in Microsoft.NET. Our engineers have deep experiences with:

Application development	Testing	Maintenance
<ul style="list-style-type: none"> ▪ Web development ▪ Customer application development 	<ul style="list-style-type: none"> ▪ Unit testing ▪ System testing ▪ Integration testing ▪ Regression testing ▪ Load testing ▪ Automated testing 	<ul style="list-style-type: none"> ▪ Implementation of new features for existing software applications ▪ System testing ▪ Consolidation and bug-fixing for existing software applications ▪ Migration to new languages and platforms ▪ Optimization for performance, security and usability ▪ Data migration and conversion ▪ Localization & internationalization ▪ Documentation, customer training and technical support ▪ Programming language
Programming languages	Tools	Technologies
<ul style="list-style-type: none"> ▪ C++, C#, .NET based program development for Windows ▪ ASP.NET based program development for Web 	<ul style="list-style-type: none"> ▪ TFS, Visual SourceSafe, CVS and SVN for design and development ▪ NUnit and Visual Studio Team Suit for testing 	<ul style="list-style-type: none"> ▪ Microsoft Dynamics CRM ▪ SOA ▪ WCF, AJAX, Web Service ▪ .NET framework 1.1; 2.0; 3.5 ▪ SQL server 2005, 2008 ▪ Microsoft Reporting Service ▪ Microsoft Sharepoint Services ▪ Silverlight ▪ BizTalk ▪ CMS: Ektron - .NET, Joomla – PHP, DotNetNuke

Why outsourcing to us

- We provide solutions in the way our customers want. This means we work with customers to understand their current operation and expectations in first hand, then discuss with them on custom solutions, based on their unique requirements and objectives.

Commitment. Integrity. Respect

- We have built a outsourcing model with focus on process, resource model, people and communication. One more thing we recognize important in outsourcing is similarity in culture. With this model, we commit to deliver at higher quality, better control and efficient cost.
 - **Process:** we have process mapped to CMMI. We also follow Agile methodology while combining with MSF (Microsoft Solutions Framework) practices to make software.
 - **Resource model:** we use combined resource model to deliver at higher quality, better control and efficient cost.
 - **People:** our engineers are recruited from well-known engineering schools in Australia, France, US and Vietnam. They have demonstrated ability to learn and work effectively across cultural barriers. As a customer to us, you can therefore be confident that we will provide only the best and most experienced resources.
 - **Communication:** we have onsite engineers and international project managers to ensure the effectiveness and transparency in communication with our customers.
- We have performed a number of software projects for customers from Denmark, Sweden and Norway. Therefore, we have accumulated business practices and experiences from working with Scandinavian customers. We hope that can help us to serve Scandinavian customers in their ways.

Custom application development

You may have a business requirement and want to build an IT system to realize and support it?

Our methodology in aligning IT system with business needs together with our unique blended resource model will give your business the best fit solution to improve efficiency at competitive cost.

Key benefits of outsourcing to us

- High productivity at efficient cost via combined resource model: onsite engineers to face to face interact with customer, Hanoi-based engineers (offshore team) to deliver at low cost, and/or experts from Globeteam A/S to solve complex problems and cultural issues.
- Best-of-breed technologies from Microsoft to ensure the top quality of our solutions.
- Cooperative environment in which we insist that our customers retain control of outsourcing process.
- Availability of skilled professionals and outsourcing experiences via our partner in Vietnam, DTT Technology Group
- Nearshore resource (via our partner in Denmark, Globeteam A/S)

What our customer is saying

"We've worked with DTTGT since its foundation, in 2006. As Product Manager, I really needed a professional team to develop a product for selling worldwide. DTTGT provided us a dedicated team of 7 developers and testers. After 2 years staying together, I can say: this team totally matched my expectation. They have demonstrated a "can-do" and "result-oriented" attitude, high technical skills and proficiency in English".

Torben Antosen, Product Manager, Change Driver A/S

Pricing model

You can choose to follow project-based model to profit from our experiences in outsourcing project management and avoid risks due to over-cost or use our resources as an extension of their development team because of flexibility to scale up or down.

Pricing model	Description	Advantages
Fix price	The fix price model is mostly applied in projects where WBS and timeframe can be defined. With this model, customer pays a pre-negotiated fixed price for the complete project, which consists of a set of well-defined deliverables.	Predict budget and timeframe: based on customer's requirement analysis, we provide a rough plan with fixed milestones and detailed plans upon each phase.
Time & Material	We offer to the customer this model when the total effort of the project cannot be estimated in advance and the scope of work can vary during the implementation. In this model, we work hand in hand with the customer to define project requirements. The customer pays a fixed man-day rate for developers and managers.	<ul style="list-style-type: none"> - Project can be implemented even when time and creative effort of the project is hard to predict. - Flexible engagement (time and cost) - Dedicated team works exclusively for customer and under customer's management (direct contact, transparent workflow, selected people with needed skills, etc.) - Development process can be controlled and improved upon each iteration. - Flexible model for R&D projects

Contact

- Talk with our Outsourcing Solution Manager at duongnd@dtglobeteam.com or +0084 4 3 94227 27, ext 215
- Talk with our Technical Lead at duyp@dtglobeteam.com or +0084 4 3 94227 27, ext 217
- Check availability, quotation and CV our developers at www.dttglobeteam.com > Outsourcing > Request for quote
- Business development and partnership: contact@dtglobeteam.com
- Customer support: support@dtglobeteam.com, hotline: +0084 4 3 94227 27, ext 216